

# Welcome to the Annual General Meeting of Shareholders

Euronext – Beursplein 5 – Amsterdam May 23, 2019



### **Participants**



#### Vic Tee

- Herman Bartelink
- Martin Sallenhag
- Reinhard Pusch
- Arvid Ladega

Supervisory Board – Chairman

Supervisory Board

CEO

CO0

CFO

### Agenda



- Opening and announcements
- Annual Report 2018, including risk policy and corporate governance policy
- Auditor's Report
- Voting items
- Other items and any other business
- Closing

1. Opening and announcements



Vic Tee – Chairman

# 2. Annual Report 2018, including risk policy and corporate governance policy



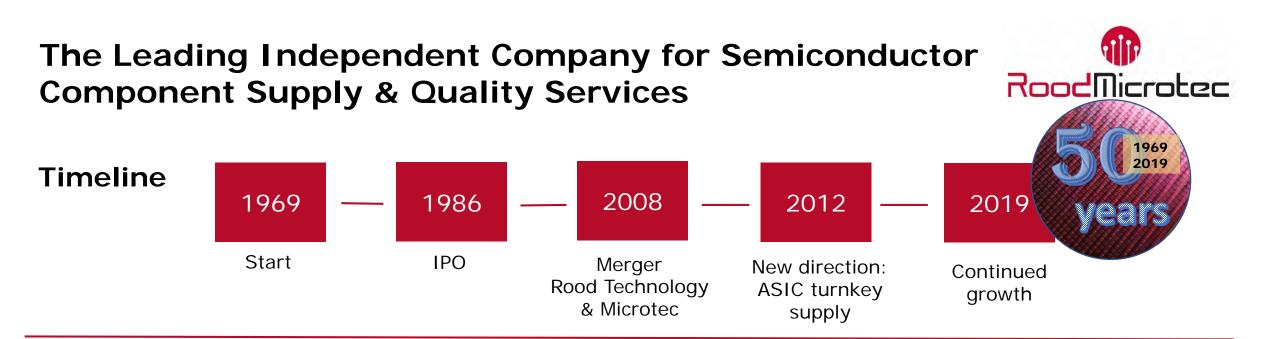
- Corporate & Operational Update
- Market Development & Trends
- Financials
- Risk Policy and Corporate Governance Policy
- Outlook



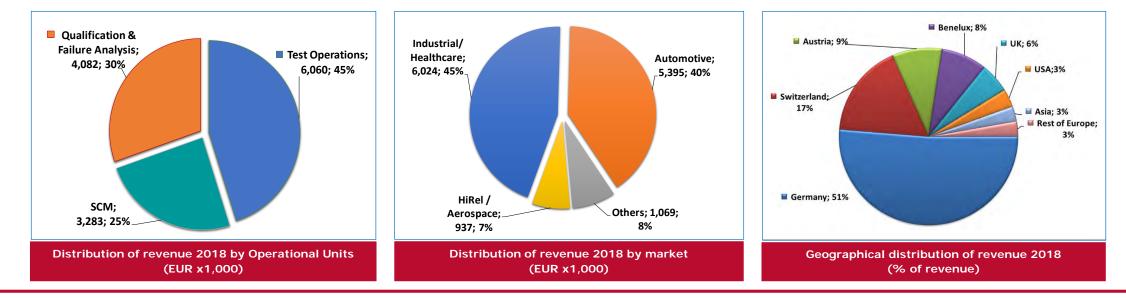
# Annual Report 2018 Corporate & Operational Update

### Martin Sallenhag - CEO



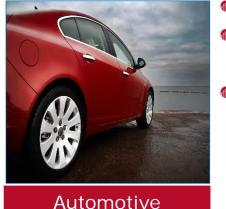


#### 2018 Revenue: 13.425 million €



### Where does it all fit together?





- E-Mobility (high power electronics)
- Lighting (laser LED headlights, interior lighting)
- Autonomous driving (sensors, laser, radar, lidar, powerful computing hardware)



- Lab on a chip / biochip
- Smart & active implants (flexible hermetically sealed electronics)
- Miniaturization, wearable technologies, intelligent sensors



Industrial

- Wireless communication (Industry 4.0)
- Energy harvesting
- Autonomous systems (connected systems such as sensor networks)



- COTS (Components-Off-The-Shelf)
- Non-destructive inspection
- Automotive qualification for "high" volume space applications

### What is an ASIC and why do we need it?

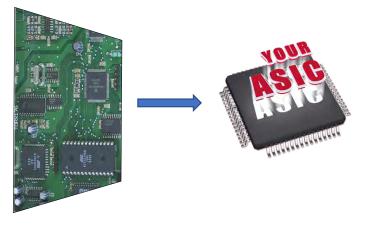


#### WHAT?

- Application Specific Integrated Circuit
- Migrate all functions of a module into a single device
- Designed by an electronic engineer at a design house
- Manufactured in a factory that is designated to this type of technology

#### <u>WHY?</u>

- Space reduction compared to module with discrete components
- Protection of IP and system knowhow
- Higher performance & Lower energy consumption
- Lower cost at medium to high volumes



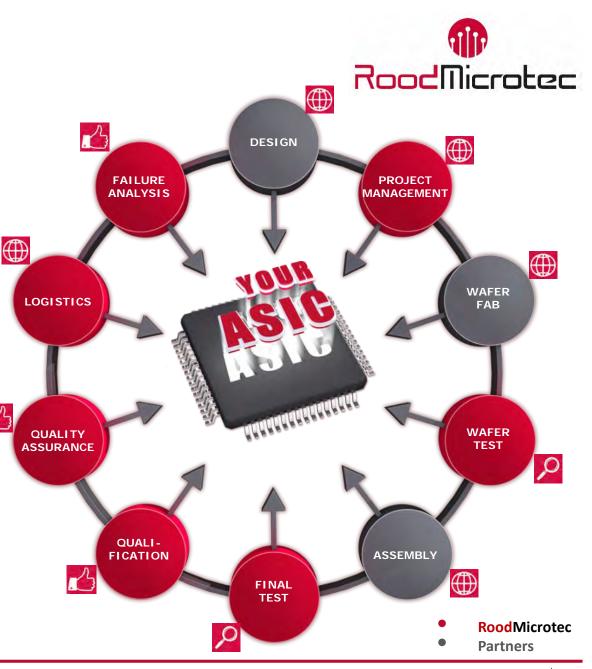
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### How does it all fit together?

A Global Supplier to the Electronics Industry

- ASIC Turnkey Production Solutions
- Recognized expert in development of Test Solutions
- Fully equipped Test Operation running 24/7
- Extensive Qualification & Reliability Expertise with in-house equipment
- Outstanding know-how in Failure Analysis acquired from decades of chip and board level work





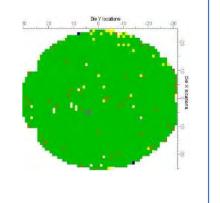




#### Engineering

- Development of test software and hardware for Automatic Test Equipment (ATE)
- Correlation & Characterization
- Test program conversion
- Test data evaluation, modification and optimization of test solutions
- Development of electrical test for qualification and failure analysis

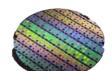




#### Production

- Wafer testing up to 12 inch at -40°C up to 150°C
- Final test of components in all industry standard package outlines, at full temperature range
- Scanning, straightening and tape & reel
- Optoelectronic testing
- Device programming





Wafer

Packaged Device





### **Qualification & Failure Analysis**



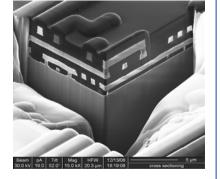
#### Qualification

- Stress tests of components and assembled boards according international standards
  - Operating Life Test
  - Climatic Stress Testing
  - Mechanical Stress Testing
  - ESD Testing
- Additionally Robustness Validation & Mission Profile Verification
- Real-Time Monitoring Burn-In



#### Failure Analysis

- Destructive / non destructive analysis
- Materials analysis
- First silicon debug and chip repair
- Customer return analysis
- Yield improvement
- Identity check
- Audits and expert assessment



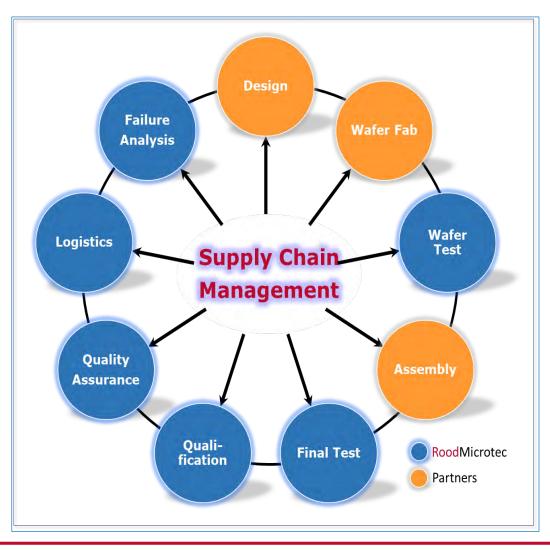






### Supply Chain Management





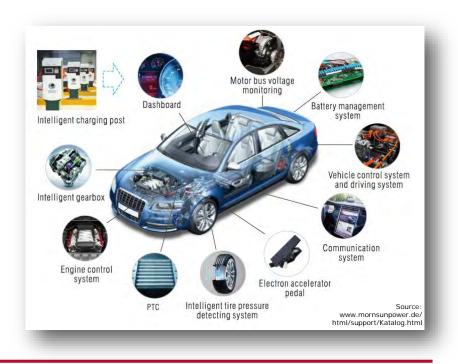
- 1. Full turnkey services:
  - Including design and wafer sourcing
  - Big industrial customers
- 2. <u>Backend turnkey services:</u>
  - Starting with wafer test
  - ASIC design houses
- 3. <u>Selectable services:</u>
  - For example final test, qualification and logisticsIDMs, OEMs

# All the above services generate additional revenue in the other operational units.

### The SCM Story – Why are we so focused on this?



- An SCM contract is concluded for a specific period and for a certain estimated volume
- During the life of the contract RoodMicrotec manages all the steps in the value chain from the development phase to the industrialization phase all the way to production and logistics
- In the first two phases, the amounts RoodMicrotec can invoice are relatively modest
- When volume production starts, the revenues are expected to rise over time and generate significant recurring revenue
- The main advantage of this approach is that the clients have only one single company they are dealing with



### The SCM Story – Why are we so focused on this?

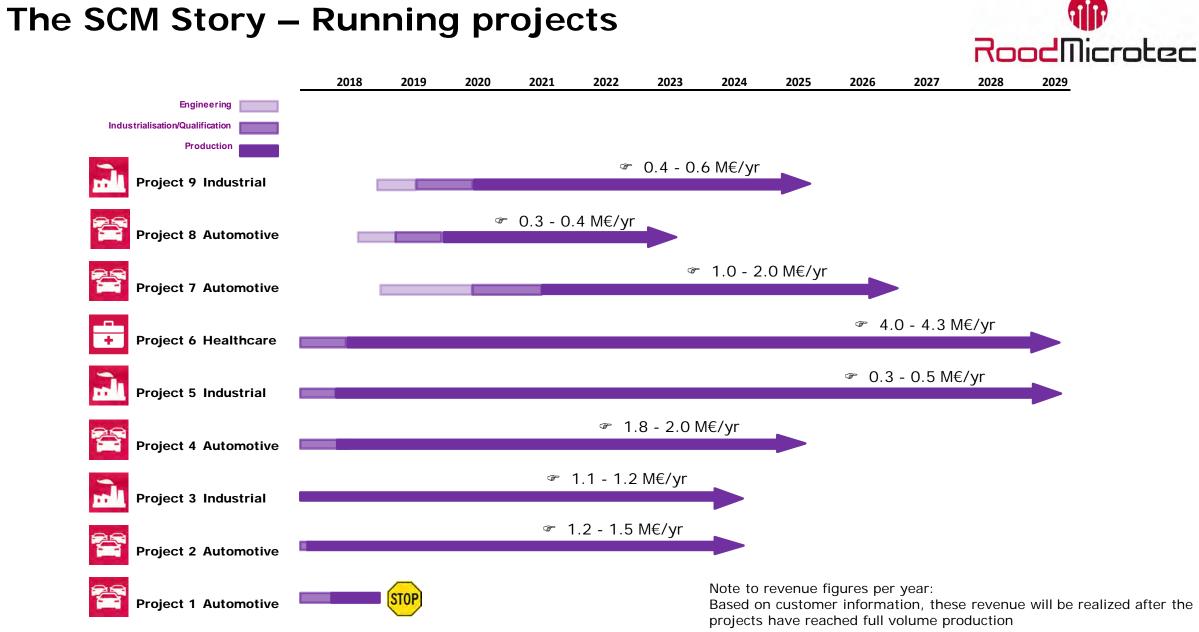


- Better visibility regarding production load
  - It takes about 2 to 3 years to move a product from start of design to volume production
  - During this time RoodMicrotec can set up and plan the production flow as well as the supplier flow
  - The customer provides a forecast and binding orders very early due to the long lead time (can be up to 26 weeks)
- Engage with customers on a deeper level
  - The complete project is controlled through a "Master Service Agreement"
  - This can only be cancelled if the product is cancelled
  - The customer does not build up the know-how in-house since RoodMicrotec is handling this

#### Drives business in other departments – 5 examples



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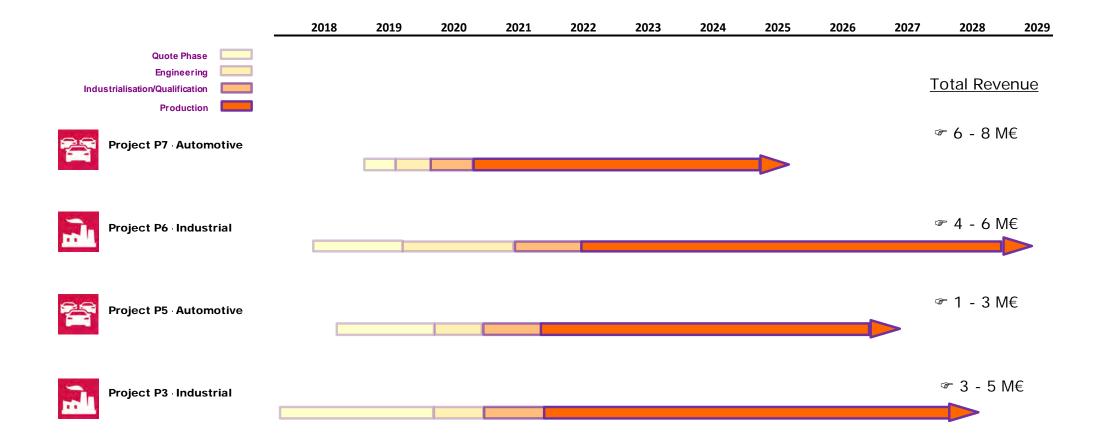


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### The SCM Story – Projects under negotiation





Note to "Total Revenue":

The named revenue is based on our customers' estimation and valid for the total life time of the project

### 2018 Highlights - Operational



#### Solid growth

Revenue increase by 11% to 13.425 million Euro. Book-to-bill ratio above 1.0. Our strategic move to larger and long-term projects is yielding more stable and predictable recurring sales and is bearing fruits although the market is slowing down.

#### SCM projects

During 2018 we have moved additional SCM projects into production which contributed to the significant increase in SCM revenue with 34% year on year.

One big project has been cancelled by the end customer of our customer. We expect negative impact on SCM revenue in the near future. But no change in our long-term strategy since many new projects are in the pipeline.

#### Key partner for EnSilica, UK

RoodMicrotec was chosen from EnSilica as key partner for an automotive ASIC project for which we perform qualification and test services. Volume production will start in 2020.

### 2018 Highlights - Operational



#### Publicly funded project

Two projects in the industrial sector have been finalized at the end of 2018. One new project in the field of healthcare has been gained in 2018. It runs two years, in which RoodMicrotec will develop test strategies for flexible encapsulated active implants. In 2019 in total three projects are running.

#### Merging five business units into three strategical operational units

Test Engineering has been merged into Test Operations, since Test Engineering is a supporting function enabling future test to be performed in Test Operations. Failure & Technology Analysis and Qualification & Reliability Investigations have been merged into the new unit Qualification & Failure Analysis. Both areas are part of the accredited laboratory.

#### Strengthened collaboration / partnerships with large players

We further added additional partners in the area of assembly houses, important European design houses and foundries. RoodMicrotec is accepted by a number of big players in the market (assembly houses, wafer fabs, electronic manufacturing service companies).

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### 2018 Highlights - Operational



#### Communication

A joint workshop about semiconductor supply chain management organized by BCS (Business Cluster Semiconductors Netherlands) and RoodMicrotec with about 30 interested participants. Technical lectures about various failure analysis themes and a retrospective view on 40 years failure analysis presented during conferences and workshops with about 450 listeners.

#### Legal proceeding

RoodMicrotec started legal proceedings against a debtor concerning a dispute about the (non)fulfilment of the contractual obligations as per agreement between the parties, €130,000 has been accrued for in the 2018 accounts.

#### New shares issued

Additional funding of EUR 500,000 has been secured from Blikkenburg BV to invest into new equipment to speed up the transition into new business areas.

#### Warrants ISIN NL0011556972

Warrants are now closed. Last exercise period ended at 31 December 2018.

### 2019 - New engagements

#### EBVchips, Fraunhofer IIS & RoodMicrotec

Memorandum of Understanding with Fraunhofer Institut für Integrierte Schaltungen IIS and EBV Elektronik GmbH, announcing cooperation in production and marketing of Fraunhofer ready to use chip IP.

#### CoreHW & RoodMicrotec

Letter of intent signed to enter into a long-term supply chain partnership. CoreHW is a Finnish fabless semiconductor company offering state-of-the-art full custom IC turnkey solutions, IP and design services as well as own IC products.

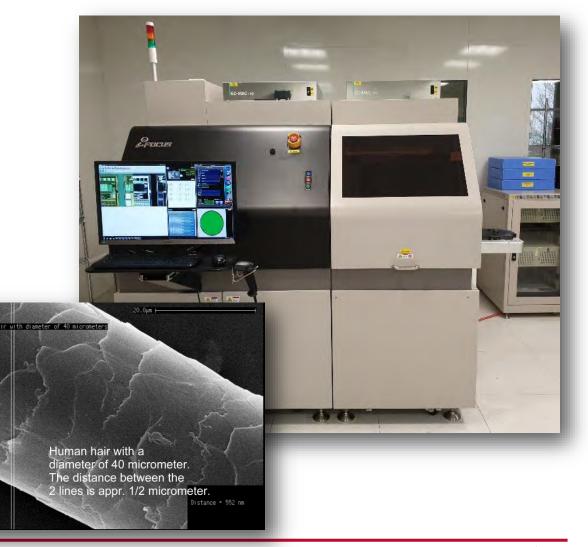


### 2019 – Automatic Optical Inspection System



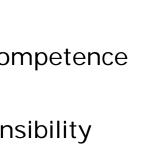
- The industry's requirements are quickly developing towards a full automation of processes.
- With this new capability, RoodMicrotec has a solution that fits the needs of the customers, especially in the automotive sector.
- The AOI system is able to automatically handle 6, 8 and 12-inch wafers from cassette to cassette.
- Defects of the size of 1.6µm can be found.

(How small is this really? A human hair is in average 40µm thick so it corresponds to a hair cut into 25 slices, pretty small...)



### Human Resources – The core value of the company

- Average number of full-time employees in 2018 was 94
- Unemployment rate of 3% in Southern Germany is a challenge
- To succeed in growth it is necessary to attract the right people
- Continued invest in external training to motivate our employees
- Internally distribute this newly acquired knowledge
- Our motivated and ambitious team is committed to high technical and personal competence
- They will work innovative and think and act in a proactive way to take over responsibility



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### **Quality Management - Quality First**



- Forward-looking quality planning
- Implementation in all relevant processes
- High level of dedication and commitment from all employees

RoodMicrotec – accredited

• DIN ISO / IEC 17025

General requirements for the competence of testing and calibration laboratories

RoodMicrotec – certified

#### • ISO 9001:2015

Quality management system and automotive requirements aligned to ISO TS 16949

Deutsche Akkreditierungsstelle D-12120-01-01

The test laboratories are accredited according to DIN EN ISO/IEC 17025:2005 by the accreditation body DAkkS. The accreditation is valid only for the scope listed in the annex of the accreditation certificates D-PL-12120-01-01 and D-PL-12120-01-02.



RoodMicrotec – certified

#### • VDA 6.2, June 2017

Quality management system for the automotive industry - Services



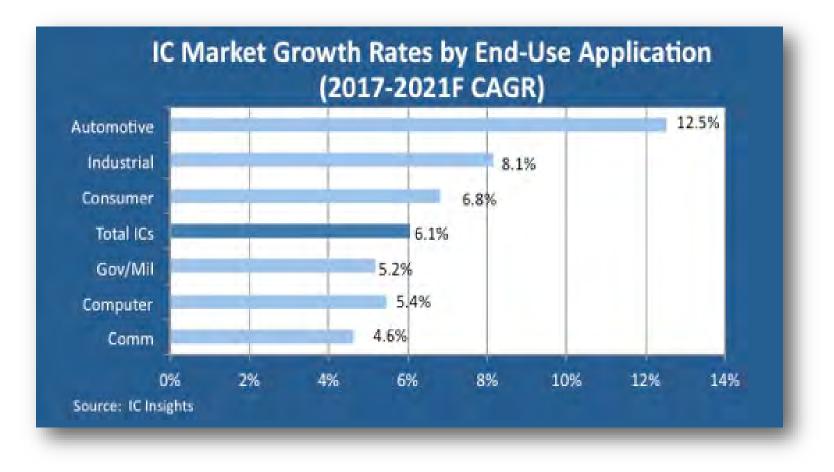
# Annual Report 2018 Market Development & Trends

Reinhard Pusch - COO



### Focus on the fastest growing sectors





### Market Outlook - Automotive



2030

1.11

Automotive Electronics Cost as Share of Total Car Cost (%), 1980 - 2030

- Growing market for vehicles
- Significant growth of electronic devices within the vehicles
  - Electric vehicles
  - Autonomous driving
  - Safety
  - Vehicle-to-Vehicle (V2V) and Vehicle-to-Infrastructure (V2I) communication
  - In-car functions



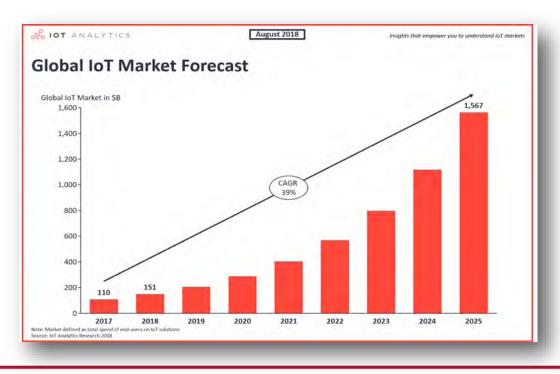
The report provides data on incremental growth, market size, latest trends and covers segment growth rates across the global market.

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### Market Outlook – Industrial



- Growing market for machines
- Significant growth of electronic devices within the systems driven by Industry 4.0 and robots
  - Sensor technology
  - Safety





### **Applications – Automotive Electronics**



In-car illumination, interieur



Intelligent battery control



Virtual cockpit

https://www.netzwelt.de/picture/202426-derzeit-designer-nochversuchen-klassischen-rundinstrumente-imitieren-erstaunlich-vieleinformationen-digitalen-cockpit-unterbringen-lassen.html - Picture: Copyright BMW

TOTAL 03724 km TRIP 0411.2 km

Autonomous driving (lidar, radar, camera, ...)



### **Applications – Industrial**



Smart Robotics



Smart City



Smart factory



Smart agriculture



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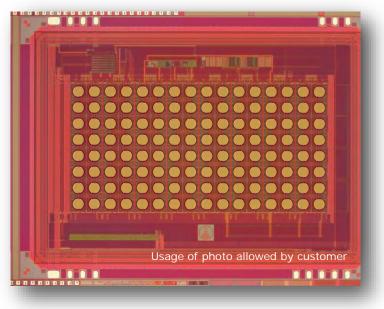
### **Applications – Healthcare**



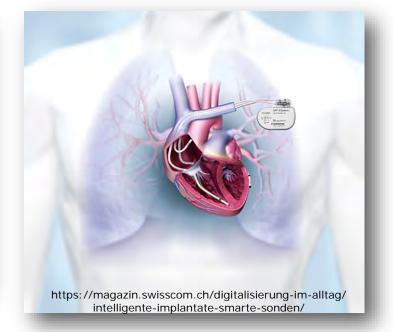
Cochlea implant can make deaf people hear (electricalacoustic simulation)



Lab on chip for veterinary examinations and diagnoses.



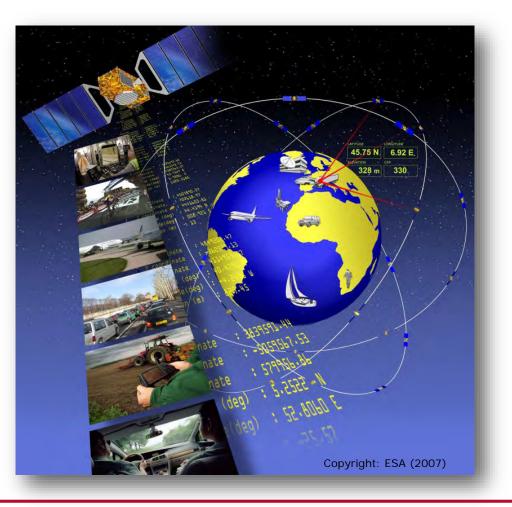
Pace maker combined with alarm system monitoring the electrical activity of the heart.



### **Applications - HiRel**



#### Satellites



Aircraft

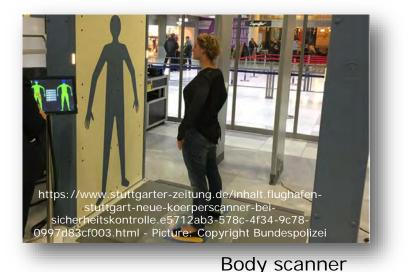


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### **Technology: HF – High Frequency**



- ASICs for radar applications and high sophisticated measurement equipment
- Markets
  - Automotive
  - Industrial
- Technology
  - 2019 Investment in equipment for 40 GHz, 60 GHz
  - □ 2020 Expansion to 125 GHz



Based on customer and publicly funded projects (EuroPAT-MASIP)

### **Technology: Photonics**



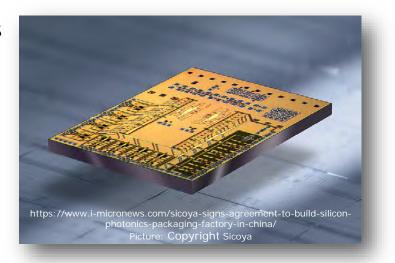
Opto ASICs and photonic light wave circuits, laser diodes, VCSELs

#### Markets

- Automotive lidar (light detection and ranging)
- Industrial sensorics
- Communication

#### Technology

- 2019 Life test equipment for VCSEL and laser diodes Electrical test of photonic light wave circuits (PLC)
- □ 2020 Equipment for high speed characterization of photonic light wave circuits (PLC) 25 Gb/s
- Based on customer and publicly funded projects (APPLAUSE)



Source: Mellanox Optical transceiver (4 VCELs)

### **Technology: High Power Electronics**



IGBT (transistors) and Operational Amplifiers

#### Markets

- □ Automotive e-mobility
- Industrial
- Electricity

#### Technology

- 2019 Investment in ATE (automatic test equipment) and probe card for high power test Life test equipment for high power devices
- □ 2020 Further expansion
- Based on customer and publicly funded projects (GaNScan)





### Summary



RoodMicrotec selected the growing markets and is focussing on them



RoodMicrotec serves growing applications and customers in these markets





RoodMicrotec invests in future technologies for these applications

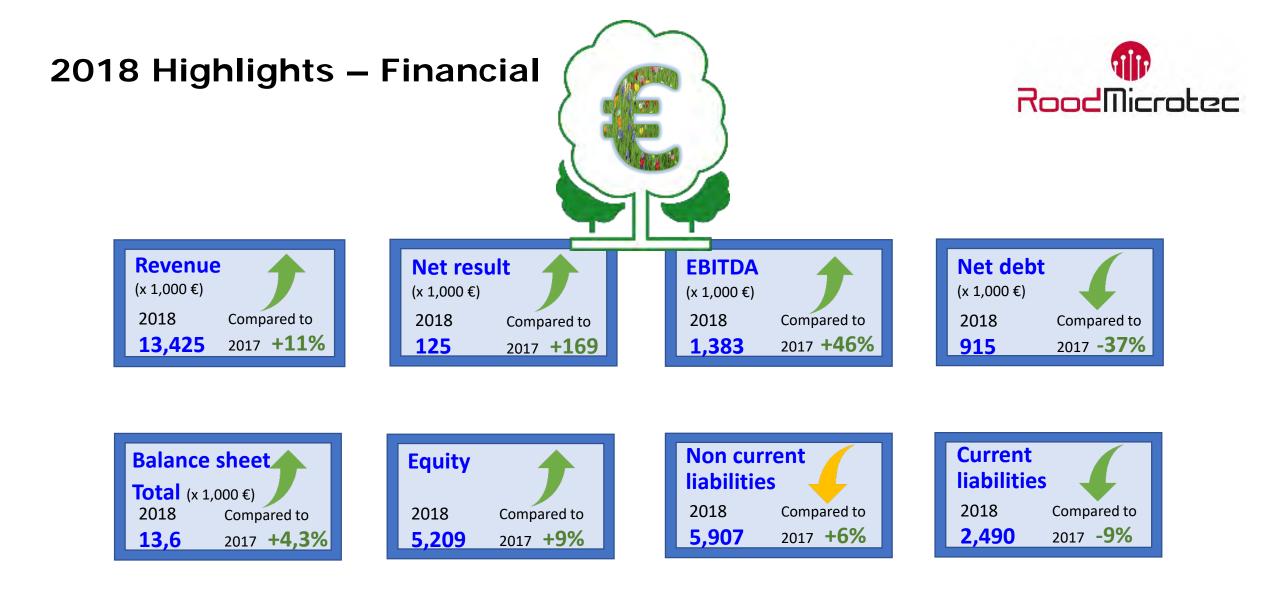




### Annual Report 2018 Financials

### Arvid Ladega- CFO

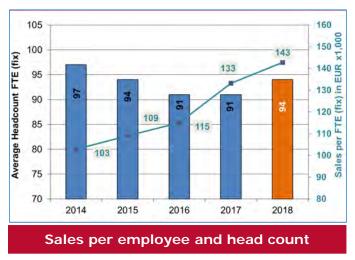




### 2018 Highlights – Financial

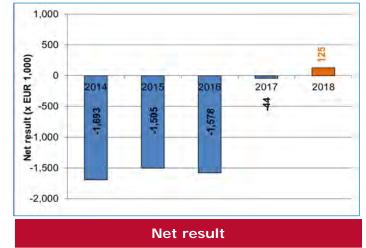


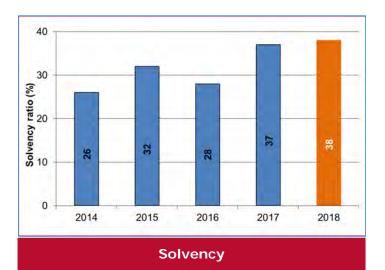












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### **Statement of Profit or Loss**



<u>(x EUR 1,000)</u>	Notes	2018	2017
Net sales	<u>1</u>	<u>13,425</u>	<u>12,127</u>
Cost of sales	<u>2</u>	<u>-2,545</u>	<u>-1,970</u>
Gross profit		<u>10,880</u>	<u>10,157</u>
Personnel expenses	<u>3</u>	<u>-6,555</u>	<u>-6,105</u>
Other operating expenses	<u>4</u>	<u>-2,942</u>	<u>-2,703</u>
Termination benefit costs	<u>5</u>	<u>-0</u>	<u>-400</u>
Total operating expenses		<u>-9,497</u>	<u>-9,208</u>
EBITDA		<u>1,383</u>	949
Depreciation and amortisation	<u>6</u>	<u>- 1,018</u>	<u>- 1,018</u>
EBIT		<u>365</u>	<u>-69</u>
Financial expenses	<u>7</u>	<u>-241</u>	<u>-258</u>
Profit (loss) before taxes		<u>124</u>	<u>-327</u>
Taxes	<u>8</u>	<u>1</u>	<u>283</u>
<u>Net profit (loss)</u>		<u>125</u>	<u>-44</u>

### **Operating Expenses**



x EUR 1,000	2018	% of revenue	2017	% of revenue
Personnel expenses	6,555	48.8%	6,105	50.3%
Other operating expenses	2,942	21.9%	2,703	22.3%
Termination benefit costs	0	0.0%	400	3.3%
Total operating expenses	9,497	70.7%	9,208	75.9%

#### Total operating expenses increased

- Personnel expenses increased by EUR 0.45 million;
- Other operating expenses increased by EUR 0.25 million;

Affected by one-time costs of EUR 0.39 million:

- □ Legal proceeding
- VAT corrections

### **Statement of Financial Position**



(x EUR 1,000)	31-12-2018	31-12-2017 <sup>1</sup>	
Assets			
Property, plant and equipment	5,303	6,023	
Intangible assets	2,379	2,428	
Deferred tax assets	1,420	1,284	
Financial assets	81	138	
Non-current assets	9,183	9,873	
Inventories	593	581	
Trade and other receivables	2,092	1,980	
Cash and cash equivalents	1,738	617	
Current assets	4,423	3,178	
Total assets	13,606	13,051	

<sup>1</sup> Two life insurance policies of EUR 365,000 were reclassified from financial assets to defined benefit obligation. We refer to changes in description on page 50.

### **Statement of Financial Position**



(x EUR 1,000)	31-12-2018	31-12-2017	
Equity and liabilities			
Issued share capital	8,006	7,339	
Share premium	20,517	19,906	
Revaluation reserve	1,943	2,216	
Retained earnings	-27,751	-27,188	
Equity, attributable to equity holders	2,715	2,273	
of the parent			
Non-controlling interests	2,494	2,494	
Total equity	5,209	4,767	
Loans and borrowings	2,426	2,880	
Defined benefit obligation	3,374	2,534	
Provisions	107	144	
Non-current liabilities	5,907	5,558	
Loans and borrowings	227	188	
Trade and other payables	2,205	2,480	
Current tax liabilities	58	58	
Current liabilities	2,490	2,726	
Total equity and liabilities	13,606	13,051	

<sup>1</sup> Two life insurance policies of EUR 365,000 were reclassified from financial assets to defined benefit obligation.

### **Consolidated Statement of Comprehensive Income**



Total comprehensive income	-827	107
	-	
Sale of revalued land – DTL	71	-
Revaluation of land and buildings - DTL	-	-133
Revaluation of land and buildings	-	586
Remeasurement of defined benefit obligations – DTL	32	-16
Remeasurement of defined benefit obligations	-1,055	-286
I tems that will not be reclassified to profit and loss:		
Net profit (loss)	125	-44
(x EUR 1,000)	2018	2017

#### Total comprehensive income attributable to:

Equity holders of the company	-827	107
Non-controlling interests	-	
Total comprehensive income	-827	107

### **Cash Flow Statement**



<u>(X EUR 1,000)</u>	2018	2017
EBITDA	1,383	949
	1,383	949
Adjustments for: - Movements in net defined benefit	202	-141
	-303	-141
obligations and provisions	20	1
<ul> <li>Share based payments</li> <li>Accrued interest</li> </ul>	20	-1
	-8	-25
Changes in working capital	10	107
- Inventories	-12	-107
- Trade and other receivables	-121	-268
- Trade and other current liabilities	-236	409
Cash generated from operating activities	723	816
Interest paid	st paid -160	
Net cash from operating activities	563	628
Cash flows from investing activities		
Investments in property, plant and equipment	-446	-1,127
Disposal of property, plant and equipment	326	-
Investments in intangible assets	-130	-72
Net investments in financial assets		4
Net cash from investing activities	-250	-1.195
Cash flows from financing activities		
Proceeds from issuance of share capital	1,258	608
Proceeds from borrowings	-	-
Repayment of borrowings	-450	-113
Net cash flow from financing activities	808	495
Net cash flow	1,121	-72

### **Events after balance sheet date**



- Exercise of warrants Series III that resulted in an increase of 2,117,535 shares (exercise price: EUR 0.21) on 15 January 2019.
- In March 2019 the final installment of EUR 225,000 of the secured loan is repaid.
- On 21<sup>st</sup> May, the court gave a verdict in the legal proceedings as announced in a press release on the 26th April 2018. The claim for damage from the debtor against RoodMicrotec is set to 5,225 Euro by the court. RoodMicrotec already included a provision of EUR 130,000 in the books of 2018 which is now released.

### New research report available



#### Contact: <u>www.theidea.nl</u>



RoodMicrotec SCM: Stability Creating Momentum

#### Summary and Conclusion

RoodMicrotec is an independent service provider for companies that develop Application-Specific Integrated Circuits (ASICs) for use in the Automotive, Industrial, Healthcare and HiRel/Aerospace sectors. Until fairly recently, the company's services only included engineering, testing and programming, qualification and reliability analysis, and failure analysis, on an individual basis. Through close co-operation with a select group of highly specialised business partners, the company now also offers services that cover all aspects of the ASIC value chain, from the design of semiconductors, all the way to the delivery of the end-product (serial parts).

This full-service concept is referred to as Supply Chain Management (SCM).

The key advantage of the SCM contracts is that – in contrast to the ad-hoc nature of the contracts for individual services – they enable the company to create income streams of a more recurring nature over the full life span of a product (up to five years and often even longer), which contributes to more predictable revenue and improved stability in the long run.

Even though the contracts are attractive, the resultant real revenue will only start to kick in when the product reaches its industrial phase, i.e. volume production.

In terms of SCM contracts, RoodMicrotec targets two different kinds of client groups: industrial companies that do not possess the required knowledge of ASICs themselves and design houses and automotive customers who have in-house expertise but require the company's help to cover the consecutive steps following wafer production.

This increased focus on SCM does not mean that RoodMicrotec will turn its back on orders for individual services, provided that the orders fit in with the company's overall strategy, i.e. as long as it's the right product and volume.

Bloomberg code: ROOD NA Share price: EUR 0.22 Market cap: EUR 16.5m

siness: RoodMicrotec is an independent service provider for companies that develop ASICs for use in the Automotive, Industrial, Healthcare and HiRel/Aerospace sectors. Its services cover the full value chain, from the design of semiconductors, all the way to the delevery of the end-product (serial pars).

Readers should be aware that whilst the IDEA! conducted its own independent research, it has been engaged and paid by the company covered in this report. Please refer to the final pages of this report for the General Advice Warning, disclaimer and full disclosures.





### Risk and Corporate Governance Policy / Outlook

### Martin Sallenhag - CEO



### **Risk & Corporate Governance Policy**



- The following documents (based on the latest version of the Dutch Corporate Governance Code) are available on www.roodmicrotec.com
  - Corporate Governance
  - Bilateral Contacts
  - Code of Conduct
  - Regulations for the Supervisory Board
  - Whistle Blower Policy

### Outlook



- Our growth of 11% in 2018 was in line with the European growth of 12%, global growth ended at 13.7%.
- For 2019, the semiconductor market is expected to slow down but to come back in 2020.
  - WSTS predicts a decrease of 3.0% globally for 2019 (Source: WSTS press release 20 February 2019).
  - Various analysts forecast the semiconductor market growth/decrease from -10% to +2.6% for 2019 (Source: Semiconductor Intelligence publication dated March 21, 2019).
- RoodMicrotec expects a continuing revenue increase over the next years and expects to report yearly improving positive net results. With a softer market and geopolitical uncertainties revenue for 2020 is expected to be in the range of EUR 16 to EUR 18 million.
- First quarter sales in 2019 was 10% lower compared to Q1-2018. This is due the cancellation of one big project by the end customer of our customer as well as the softer market and the geopolitical uncertainties.

### **Time for Questions**





# 3. Implementation of the Board of Management remuneration policy in 2018



Remuneration of the board of management

	Total reg incon	-	Bor	ius	Pens	ion	Valua optic		Tot	al
(x EUR 1,000)	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017
Mr. O.M. Sallenhag	124	120	2	-	-	-	8	-	134	120
Mr. R. Pusch	120	120	2	-	-	-	8	-	130	120
Total	244	240	4	_	-	-	16	-	264	240

The remuneration of the board of management is determined by the supervisory board.

Regarding the options for the board of management no options had been granted and approved for 2018 by the supervisory board as of 31 December 2018. In this context, an accrual has been made for 250,000 potential options rights for the board of management. A scheme has been put in place for exercising the share options, which stipulates that the exercise price of the share options must be paid at the time when they are cashed in.

At the end of 2018 Mr. O.M. Sallenhag holds 365,000 shares and Mr. R. Pusch holds 40,000 shares.

#### Remuneration of the supervisory board

Total	33	33
Mr. J.B. Tuik	10	10
Mr. H.J. Bartelink	10	10
Mr. V.G. Tee	13	13
(x EUR 1,000)	2018	2017

### **Extraordinary General Meeting**



- BakerTilly has informed RoodMicrotec that they will not continue to audit listed companies
- RoodMicrotec has started the process of finding a new auditor
- There will be an Extraordinary General Meeting to elect the new auditor
- Time and place will be announced in advance of the meeting

# Shareholdersmeeting RoodNiccore N.V.

May 23, 2019

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- Attendance of the auditor at the general meeting
- Our key audit matters 2018
- Scope of the group audit
- Materiality
- Use of judgements and estimates by management
- Our role regarding other information included in the annual report
- Independence

**Topics** 

### Attendance of the auditor at the general meeting



The board of management and supervisory board relieved us of our duty of confidentiality for the duration of the general meeting.

We emphasize that we can only answer questions concerning our audit and auditor's report on the financial statements.

This was formally arranged in our engagement letter which was signed before the start of our audit.

### Our key audit matters 2018

- Unqualified auditor's report;
- Change compared to last year due to less uncertainty regarding the going concern assumption;
- Key audit matters:
  - ✓ Going concern
  - ✓ Valuation and classification of plan assets;
  - ✓ Valuation of goodwill and other intangible assets.

### Scope of the group audit



The audit of the financial statements aims to deliver an independent audit opinion to state whether the (consolidated and individual) financial statements 2018 of RoodMicrotec N.V. give a true and fair view in accordance with EU-IFRS and Title 9 Book 2 of the Dutch Civil Code in all material respects.

Our group audit mainly focused on significant group entities. Of RoodMicrotec's group entities, we identified one which, in our view, required an audit of their complete financial information, due to the overall size and the risk characteristics. This group entity is RoodMicrotec GmbH and represented 100% of consolidated revenue and 100% of the consolidated balance sheet total.

### Materiality



In accordance with NVCOS 320 "Materiality in planning and performing an audit" we applied a materiality during the performance of our audit.

The determination of materiality is a matter of professional judgment. Materiality is affected by our perception of the financial information needs of users of the financial statements taking into account:

The elements of the financial statements;

Whether there are items on which the attention of the users of the particular entity's financial statements tends to be focused;

The nature of the entity, where the entity is in its life cycle, and the industry and economic environment in which the entity operates;

The entity's ownership structure and the way it is financed;

The materiality applied in our audit amounted to  $\in$  200.000. The performance materiality amounted to  $\in$  100.000. All misstatements exceeding  $\in$  10.000 were reported to the board of management and the supervisory board.

### Use of judgements and estimates by management



We have conducted our work on management's estimates in accordance with NVCOS 540 "Auditing accounting estimates, including fair value accounting estimates, and related disclosures".

This mainly concerned the estimates with regard to the business plans and related to the continuity, the discounted cash flows of the financial fixed assets, the goodwill impairment analysis and the valuation of the deferred tax asset. In addition, the valuation of debtors and the assumptions used in determining the pension liability.

We have assessed the nature of the assumptions on internal consistency, coherence and reasonableness and as far as possible tested these against external sources, historical figures and budgets approved by the supervisory board.

Part of this involved obtaining written representations from management of the operating companies and management as whether they believe that the assumptions used in making the estimates were reasonable and appropriate for the circumstances.

# Our role regarding other information included in the annual report



The board of management is entrusted by law with the preparation of the annual accounts, the annual report and the other information, all of which must comply with the statutory requirements. This responsibility entails special care for an adequately set up and properly functioning internal organization.

#### Our role:

In addition to the financial statements and our auditor's report thereon, the annual report contains other information that consists of:

- The report of the board of management;
- The report of the supervisory board;
- Other information as required by Part 9 of Book 2 of the Dutch Civil Code;

We performed procedures to verify that the other information:

- is consistent with the financial statements and does not contain material misstatements;
- contains the information as required by Part 9 of Book 2 of the Dutch Civil Code.

### Independence



Baker Tilly Berk has taken various organisational measures to assure its independence and the independence of its staff. These measures include:

annual confirmation of independence by partners, professionals and support staff services;

procedures for client and engagement acceptance, including an assessment to verify whether possible conflicting services are involved;

We have not provided (prohibited) non-audit services as referred to in Article 5(1) of the EU Regulation on specific requirements regarding statutory audit of public-interest entities.



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Baker Tilly (Netherlands) N.V.

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### 4. Financial Statements for 2018



Questions to the accountant

### **5. Result Appropriation**



In accordance with article 27 of the articles of association, the Group proposes to add the entire result of EUR 125,000 to the reserves.

# 6. Release from liability of the members of the Board of Management



# 7. Release from liability of the members of the Supervisory Board



# 8. Proposal to appoint Mr. Arvid Ladega as member of the Board of Management for a 4-year period



The supervisory board proposes the following remuneration for Mr Ladega:

- a) Annual salary of EUR 114,000, paid monthly in equal parts.
- b) Annual bonus of a maximum of 30% of the fixed annual salary, depending on targets and results, for evaluation by the supervisory board.
- c) Options on a maximum of 200,000 per year, depending on targets and results, for evaluation by the supervisory board, in line with the last years.

Other key elements:

Six months termination notice

Six months severance payment in case of termination from RoodMicrotec

# 9. Proposal to reappoint Mr. Vic Tee as a member of the SVB for a 2-year period



- In accordance with clauses 24, and 19 of the Company's articles of association, the Supervisory Board nominates Mr. Vic Tee for reappointment as a member of the Supervisory Board of the Company.
- It is proposed that the Meeting appoints Mr. Tee as a member of the Supervisory Board in accordance with the nomination of the Supervisory Board for a period of two years with effect from the date of the Meeting, ending by close of the annual general meeting to be held in 2021.
- In accordance clauses 24.7 of the Company's articles of association the Supervisory board appoints a chairman and will re-appoint Mr. Tee as chairman. The proposed annual remuneration for Mr. Tee in his capacity of Chairman of the Supervisory Board is EUR 15,000.

# 10. Proposal to appoint Mr. Marc Verstraeten as a member of the SVB for a 4-year period

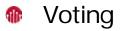


- In accordance with clauses 24, and 19 of the Company's articles of association, the Supervisory Board nominates Mr. Marc Verstraeten for appointment as member of the Supervisory Board of the Company. The proposed annual remuneration for Mr. Verstraeten in his capacity of Supervisory Board member is EUR 12,000.
- It is proposed that the Meeting appoints Mr. Verstraeten as a member of the Supervisory Board in accordance with the nomination of the Supervisory Board for a period of four years with effect from the date of the Meeting, ending by close of the annual general meeting to be held in 2023.

### 11. Delegation to the Board of Management of the authority to issue shares and grant rights to acquire RoodMicrotec shares



- In accordance with clause 5.1 of the Company's articles of association, it is proposed that the Meeting appoints the Board of Management, for an 18-month period, to be calculated from the date of the Meeting (i.e. up to 23 November 2020), as the body of the Company which, subject to the Supervisory Board's approval, is authorized to issue shares - including granting the right to subscribe for shares – at such a price, and on such conditions as determined for each issue by the Board of Management, subject to the Supervisory Board's approval as may be required.
- The number of shares including rights to subscribe for shares which the Board of Management shall be authorized to issue shall be: (i) limited to 10% of the number of shares of the Company that are issued at the time of the Meeting and (ii) to an additional 10% of the number of shares of the company that are issued at the time of the Meeting in case of an issue related to a merger or acquisition.



# 12. Delegation of the Board of Management of the authority to restrict or exclude pre-emptive rights upon the issue of shares and granting of rights to acquire shares



In accordance with clause 7.6 of the Company's articles of association, it is proposed that the Meeting appoints the Board of Management, for an 18-month period, to be calculated from the date of the Meeting (i.e. up to 23 November 2020), as the body of the Company which, subject to the Supervisory Board's approval, is authorized to limit or exclude any pre-emptive rights of existing shareholders when shares or rights to subscribe for shares are issued.

# 13. Authorization of the Board of Management to repurchase shares in the Company



In accordance with clause 9 of the Company's articles of association, it is proposed that the Meeting authorizes the Board of Management, subject to the approval of the Supervisory Board, to acquire shares in the capital of the Company for 18 months period, to be calculated from the date of the Meeting (i.e. up to and including 23 November 2020) by way of repurchase, via the stock exchange or otherwise, up to a maximum of 10% of the issued capital and for a consideration of at least EUR 0.01 per share and which may not exceed the average closing price on Euronext Amsterdam during five consecutive trading days preceding the date of repurchase increased by 10%.

# 14. Proposal to amend the articles of association, to change the corporate seat to Deventer



The Company currently has its corporate seat in Zwolle. The Board of Management with the approval of the Supervisory Board proposes to the Meeting to amend the Company's articles of association, to change the corporate seat to Deventer.

Currently articles 1.2 and 28.1 of the Company's articles of association read as follows:

In Dutch:

"Artikel 1.

1.2 De vennootschap heeft haar zetel te Zwolle."

and

"Artikel 28.

28.1 Alle algemene vergaderingen worden gehouden te Amsterdam, 's-Gravenhage, Rotterdam, Utrecht, Haarlemmermeer (luchthaven Schiphol), Zwolle of Harderwijk."

#### In English:

"Article 1

"1.2 The Company has its corporate seat in Zwolle."

and

"Article 28.

28.1. All General Meetings shall be held at Amsterdam, The Hague, Rotterdam, Utrecht, Haarlemmermeer (Airport Schiphol), Zwolle or Harderwijk.

### Proposal to amend the articles of association



It is proposed to amend articles 1.2 and 28.1 of the articles of association so that they shall read as follows:

In Dutch:

"Artikel 1.

1.2 De vennootschap heeft haar zetel te Deventer."

and

"Artikel 28.

28.1 Alle algemene vergaderingen worden gehouden te Deventer, Amsterdam, 's-Gravenhage, Rotterdam, Utrecht, of Haarlemmermeer (luchthaven Schiphol)."

#### In English:

"Article 1

"1.2 The Company has its corporate seat in Deventer."

and

"Article 28.

28.1. All General Meetings shall be held at Deventer, Amsterdam, The Hague, Rotterdam, Utrecht or Haarlemmermeer (Airport Schiphol)."

The proposal to amend the Company's articles of association also includes the authorization of every member of the Board of Management and every (deputy) civil-law notary, paralegal and notarial assistant at Bird & Bird LLP to have the deed of amendment of the articles of association executed.

### Thank you, Jeroen & Herman!







### Thank you, Reinhard!

- As of 31<sup>st</sup> May 2019 Reinhard Pusch will retire from RoodMicrotec
- After more than 40 years in the qualification business he will now move to other tasks
- RoodMicrotec is happy to announce that he will continue to support the company as an advisor
- "A retired husband is often a wife's full-time job"
   Ella Harris





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### 15. Other items and any other business





### New address from May 2019



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### and your support!

### Thank you for your participation

